

Message Text

UNCLASSIFIED

PAGE 01 DOHA 00160 150618Z

10

ACTION NEA-10

INFO OCT-01 EB-07 ISO-00 /018 W
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R 150542Z FEB 76

FM AMEMBASSY DOHA

TO SECSTATE WASHDC 1255

USDOC WASHDC

INFO AMEMBASSY ABU DHABI

AMCONSUL DHAHRAN

AMEMBASSY JIDDA

AMEMBASSY KUWAIT

AMEMBASSY MANAMA

AMEMBASSY MUSCAT

UNCLAS DOHA 0160

E.O. 11652: N/A

TAGS: BEXP ETRD US QA

SUBJ: US EXPORTS TO QATAR - 1975

1. ACCORDING TO FIGURES RELEASED BY GOQ DEPARTMENT OF CUSTOMS, VALUE OF US EXPORTS TO QATAR FOR 1975 REACHED 201 MILLION QATAR RIYALS (US \$1.00 EQUALS QR3.98), AN INCREASE OF 84 PERCENT OVER 1974. TOTAL IMPORT BILL FOR QATAR WAS QR 1609 MILLION. US IS QATAR'S THIRD RANKING TRADING PARTNER, BEHIND UK (QR 342 MILLION) AND JAPAN (QR 242 MILLION).

2. THIS SUBSTANTIAL INCREASE IN US EXPORTS TO QATAR WAS ACHIEVED IN THE ABSENCE OF USDOC/DEPT SPONSORED TRADE PROMOTION ACTIVITIES SUCH AS TRADE MISSIONS, CATALOG SHOWS OR VISITS BY HIGH LEVEL GOVERNMENT OFFICIALS, ALL OF WHICH WERE EFFECTIVELY EMPLOYED BY OUR LEADING COMPETITORS. DEMONSTRATED ABILITY OF US GOODS TO SELL THEMSELVES IN THE FACE OF STIFF FOREIGN COMPETITION, INDICATES SUCCESS WE COULD EXPECT IF QATAR WAS TARGET OF ORGANIZED TRADE PROMOTION EFFORTS. TO THIS END, WE HAVE REQUESTED INCLUSION ON IOGA PLASTICS MISSION (SEPTTEL).
PAGANELLI

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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Disposition Remarks:
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Margaret P. Grafeld
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